

## COMMERCIAL ADVISER AT THE EMBASSY OF DENMARK



<b>Position:</b>	Commercial Adviser
<b>Type of employment:</b>	Full time – initial 6 months with possibility of permanent employment (subject to performance)
<b>Starting date:</b>	1 July 2017
<b>Location:</b>	67 Dr. Isert St., North Ridge, Accra
<b>Deadline for application:</b>	29 May 2017

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The Embassy of Denmark in Accra is recruiting a senior, proactive, French speaking Commercial Adviser for our Trade and Business Team to strengthen our efforts in export- and investment promotion.

The Commercial Adviser will support the Trade and Business Team in furthering and supporting export and investment promotion of Denmark, Ghana and the Ivory Coast. The Adviser should expect to devote a significant amount of time on issues related to the Ivorian market.

The position will include regular regional and international travel and will have annual income targets to meet.

### **Main tasks and responsibilities as Commercial Adviser**

- Assistance to Danish companies in promoting business-interests in the Ghanaian and Ivorian markets
- Market research on behalf of and marketing assistance to Danish companies
- Assessment of market opportunities for Danish companies
- Maintaining and developing a strategic network and overview of markets
- Facilitating contacts between Danish and local business partners and assist in liaising with authorities
- Facilitating high level visits from Denmark to Ghana
- Planning and implementation of programmes for individual companies and trade delegations to Denmark, Ghana and the Ivory Coast
- Contributing towards Danish Trade Council cooperation in Africa and participate in regional industry teams.

### **Required qualifications**

- A degree in Economics, International Marketing, MBA or similar
- At least 10 years of professional experience with progressing responsibility
- Full fluency in English and French - speaking and writing
- Solid business acumen and experience in engaging with stakeholders at the top levels of both the corporate and the government world
- Strong network in the Ghanaian business community
- Full IT-proficiency, including in Microsoft Office Suite
- Ability to make professional presentations
- Proactive, creative, outgoing, energetic and able to work independently, as well as being persistent, adaptable, have passion for the job; be goal-oriented and an effective cross-cultural communicator

## **Desired qualifications**

- International exposure and proven cross-cultural work experience
- Specific expertise from the green-tech or food and agriculture sector
- Network and experience from working in the Ivory Coast

## **We offer**

- An exciting, inter-cultural and dynamic work environment with a wide range of diverse tasks
- A dynamic and fast paced work place, with a team characterized by an informal tone and a “can do” attitude. The Commercial Adviser reports to the Commercial Counsellor.
- Great opportunities for the use and development of your professional and personal competences

## **Employment conditions**

- You will be offered full time employment on a local contract based on the relevant legally binding labour market rules of Ghana.
- The initial period of employment will be six months, with the possibility of a permanent position at the end of the initial period subject to performance.
- Your salary will reflect your qualifications, relevant experience and proven work-related results.
- You and your dependant family members will be offered reasonable coverage of sickness expenses.

## **Application and recruitment process**

To apply for the position, please send your application (cover letter, CV, proof of relevant education, recommendations and 2-3 references) in English to the Embassy of Denmark, email: [accamb@um.dk](mailto:accamb@um.dk) marked in subject line “Application – Commercial Adviser – Embassy of Denmark” no later than 29 May 2017 at 12 a.m.

The Embassy attaches great importance to equal opportunities for all and therefore welcomes applications from all qualified persons regardless of race, sex, religion, age or disability.

Selected candidates will be invited for interviews – expected to take place in week 22/23. Only short-listed applicants will be contacted by the Embassy of Denmark.

The chosen candidate must present a “No Criminal Record” and pass security clearance by the Danish authorities prior to appointment.

## **Questions**

For any questions, please contact Head of the Trade Council, Commercial Counsellor Mr. Jacob Jepsen: [jajeps@um.dk](mailto:jajeps@um.dk)

## **About us**

The Danish Embassy is part of the Danish Foreign Service. The Embassy covers Ghana and accredited countries Guinea, Ivory Coast, Liberia, Sierra Leone and Togo. The Embassy is an ambitious, high-paced and dynamic workplace with a mixture of staff posted from the Danish Ministry of Foreign Affairs and locally recruited staff.

For more information about the Embassy, see [www.ghana.um.dk](http://www.ghana.um.dk)